

**Congressman Denny Heck (WA-10) U.S. House of Representatives**

*Invites You to Attend the Exporter Forum*

**In Collaboration with the Export-Import Bank of the United States  
Chairman and President Fred P. Hochberg**



Fred P. Hochberg  
Chairman & President  
Export-Import Bank

**EXPORTER FORUM**  
Monday, July 15, 2013  
8:30 AM to NOON  
  
**Fabulich Center**  
3600 Port of Tacoma Road  
Room 104  
Tacoma, WA



Congressman  
Denny Heck (WA-10)  
U.S. House of Representatives

**Learn How to Increase Your Company's Foreign Sales by:**

- Obtaining protection against the risk of nonpayment
- Extending credit to your buyers
- Accessing vital working capital
- Finding new markets and customers
- Understanding how other companies have used government resources to export

**Preliminary Agenda**

8:30 AM	<b>Registration</b>
9:10 AM	<b>Welcome</b>
	<b>Remarks</b> Congressman Denny Heck (WA-10) U.S. House of Representatives
	<b>Program Overview – "Global Access for Small Business"</b> The Honorable Fred P. Hochberg, Chairman and President Export-Import Bank of the U. S. (Ex-Im Bank)
9:45 AM	<b>Panel Discussion – "Other Companies are Exporting, Why Aren't You?"</b> This panel discussion will describe how local companies use Ex-Im Bank and other government agencies to support the growth of their international business.
10:30 AM	<b>Panel Discussion with Agency Officials – "Resources to Grow Your Exports"</b> A moderator-led discussion with federal and state officials who explain how their products and services can help business owners in expanding their export opportunities.
11:30 AM - Noon	<b>Networking Session</b> Attendees are given the opportunity to meet one-on-one with federal, state, and local export development officials to ask questions and learn more about how to effectively use government resources.

**This event is tailored to address the needs of small and medium-sized businesses with 500 or less employees.**

**No Cost, but space is limited.**

**Registration is Required: <http://www.exim.gov/gasb>**

***A world of new ideas for expanding your international business is waiting for you!***